



TTI SUCCESS INSIGHTS®
DISCOVER • ENGAGE • ADVANCE • PERFORM



Behaviors • Motivators • EQ
**TTI SI PROFESSIONAL
DEVELOPMENT SERIES**

*Accelerate team performance
by understanding behavioral
differences in the organization.*



Finding Your Talent Pool

Now, more than ever, companies need highly creative, intelligent employees whose output equals more than the sum of their parts. **But great teams aren't just hired by chance — they are developed through a strategic hiring process to ensure optimal performance.**

PROVIDED BY:

Shohreh R Aftahi, MBA, PhD
saftahi@thrivevance.com
<https://www.ThriveVance.com>
Cell: 303-246-9744



Discover the Strengths of Your Organization

Identifying Key Accountabilities

On-boarding starts with identifying the key accountabilities and expectations for new employees, thereby setting the foundation for them to be successful. This all-important step creates immediate buy-in for new employees and should present a feeling of value and commitment from the organization.

Self-Awareness

After completing assessments, respondents receive a detailed report on their behavioral style and the motivational factors that move them to action. **Employees can then gain a better understanding of self and others, as well as the value and unique blend of strengths they bring to the team.** And, rather than raising a red flag, employees are encouraged to perceive areas for self-improvement as opportunities for future growth and professional development.



Understanding Others

With a shared view of the “how” and “why” of workplace styles, team members gain insight into each other and a new appreciation of what each brings to the table. This form of engagement can help prevent feelings of defeat regarding team interactions and instead offer opportunities for employees to see each other in a new light.

Enhanced Team Performance

Some people naturally work well together, even if they’ve just met. Is it possible to create that dynamic intentionally? Yes! High-performing teams are characterized by an energized flow of ideas and communication. Teams with a robust commitment to perceive differences as balancing team strengths can capitalize on opportunities. **With insights gained from the Professional Development Series, a new way of relating and understanding amongst team members emerges, allowing the organization to get past obstacles and succeed where it couldn’t before.**

Are you using all the strengths available within your team? Understanding your team’s performance potential is more than a great idea. It’s an immediately achievable goal with the right tools.

